



## SIMPLE SCRIPT FOR SELLING COOKIES!

Fill in the blanks and then keep this handy script on a clipboard ready for you to use! Every cookie pro needs a little help now and then!

### What to Say...

Hello! My first name is \_\_\_\_\_  
and I am a Girl Scout in Troop # \_\_\_\_\_

Would you like to buy some Girl Scout cookies? They cost \$5.00 per package. (ps don't forget, Gluten Free are \$6!)

I am participating in the Girl Scout Cookie Program which is teaching me how to run my own business and \_\_\_\_\_.

Would you like to buy some Girl Scout cookies to donate to Cookie Share? These cookies are tax deductible and will be given to the military. I can provide you with a special receipt.

**Smile & say "Thank you!"** to everyone, even if they don't make a purchase.

### Use Your Order Card To:

- Track Cookie Share sales
- Show customers different varieties
- Share nutritional information
- Take orders
- Keep track of customers
- Create a cookie customer list to use next year!



**Be sure to wear your uniform & pins, bring a pen, money for change, and have adult supervision at all times. Good luck & have fun!**



My Goal is to sell \_\_\_\_\_ packages to earn \_\_\_\_\_.

I am learning 5 important skills as part of my Girl Scout cookie experience including people skills (*like talking to you right now*), goal setting, decision making, money management, and business ethics.

Our Troop's goal is \_\_\_\_\_ packages and we plan to use the money we earn to \_\_\_\_\_  
(*complete a community service project, go on a trip, purchase badges, pay for troop supplies, etc.*)

Girls who do not have Gluten Free cookies should tell interested customers, "Our troop does not have any Gluten Free Trios in stock, but you can order them from me online and have them shipped directly to you."

