

2019 ANNUAL REPORT





What a year it was

2019 MARKED THE CENTENNIAL ANNIVERSARY OF OUR COUNCIL—AND WHAT A YEAR IT WAS! FOR 100 YEARS WE HAVE BEEN ABLE TO GIVE GIRLS THE GIFTS OF COURAGE, CONFIDENCE, AND CHARACTER, WHICH THEY HAVE USED TO SHAPE NOT ONLY THEIR OWN LIVES, BUT THE LIVES OF COUNTLESS OTHERS THROUGH THEIR “TAKE ACTION” PROJECTS IN OUR COMMUNITIES.

Some of you celebrated with us at our first-ever council-wide bridging ceremony at Lincoln Woods State Park on May 4th. Some of you attended the September 21st Centennial Celebration at Slater Park as well, while others helped bury a time capsule at Camp Hoffman at our Annual Meeting in May. The lucky winner of Board Chair George Shuster’s special quilt donated the quilt right back to GSSNE for generations of Girl Scouts to continue to enjoy!

Regardless of how you celebrated, we hope everyone had the opportunity to reflect on the amazing impact we have made in the lives of so many Girl Scouts in our first century!

Mark your calendars for another centennial celebration at Camp Hoffman on July 24, 2021! Camp Hoffman is one of the oldest continuously operating Girl Scout camps in the country! We are anticipating that thousands of Girl Scouts, including many alums and community partners, will join the celebration thanks to the hard-working committee that started planning this celebration at the beginning of 2020.

GSSNE’s Board of Directors is very proud that our council has secured a \$300,000 grant from the Champlin Foundation to build a brand-new pavilion at Camp Hoffman in honor of this milestone—we anticipate its completion in time for summer camp 2020! In 2019, thanks to another Champlin grant, we were able to build changing stations at our camps. This was most important because campers expressed that they wanted more privacy when changing in and out of their bathing suits. We appreciate all feedback from both girls and volunteers and are very thankful for supporters who enable us to take action on what members want and need.

Additionally, we received feedback from our membership on making our Program Guide more user-friendly and we listened. We received a great response to the re-designed 2019 Guide!

Also new in 2019 was our first-ever Service Unit Manager’s retreat! Thanks to every Service Unit Manager who co-created, with board members and staff, the new metrics for earning the President’s Award. This award is presented in recognition of outstanding service by the volunteers in a service unit for achieving their goals and objectives.

As always, thank you for your commitment to developing girls of courage, confidence and character who make the world a better place by being the role models of our mission and lifting girls up to do the same. This is important work and we are proud to partner with you in making GSSNE a stronger council for everyone. Enjoy this look back on 2019.

Yours in Girl Scouting,

George Shuster, Board Chair

Pam Hyland, CEO

2019 Board of Directors

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Elizabeth C. Cugini
Retired Kindergarten Teacher

Highlights

GSSNE Centennial

On December 2, 2019, Girl Scouts of Southeastern New England celebrated 100 years! Our Centennial Patch Celebration in September was attended by 100 girls, all of whom earned patches to celebrate this momentous event. In total, 340 Girl Scouts earned the Centennial Patch! We ended our Centennial year in December with virtual celebrations so all Girl Scouts throughout Southeastern New England and across the world could celebrate with us.

Toyota Partnership

During the 2019 troop year, GSSNE partnered with the Toyota Boston Region and Toyota Financial Services to create and host programs to build girls' financial literacy and entrepreneurial skills while also aiming to inspire them to pursue futures in business and science, technology, engineering, and math (STEM). GSSNE and Toyota are proud to partner in a combined quest to motivate and inspire more young women to pursue their futures in business and STEM fields. During the troop year, and through this partnership, 80 local Girl Scouts earned their Business Planning, Marketing, and Research and Development badges. GSSNE thanks Toyota for their continued enthusiasm and commitment to the future businesswomen of tomorrow!



New Badges and Programs

In September 2019, GSSNE announced GSUSA's release of 42 badges and one Journey for girls K-12. The badges focused on space science, cybersecurity, outdoor adventure, and coding. Many of these subject areas will give girls the tools and confidence necessary to take on career paths in industries where girls are highly underrepresented. This year, GSSNE offered three Signature Programs catered to each age level of girls, opening a wide variety of opportunities for them to earn these new badges.

The new Girl Scout badge programs have helped girls move beyond their comfort zones, develop agency, and build their confidence! Among these badges are twelve new Outdoor High Adventure badges that feature, for the first time in Girl Scouts' history, two different activity options, letting girls choose how they want to earn each badge! GSSNE offered *Chill Factor: Daisy Snow or Trail Adventure* to allow girls a chance to play in the snow or explore the outdoors.

Eighteen new coding badges have been created, which not only teach girls the basics of coding but also detail how every stage of the coding process provides girls with opportunities to use their skills to help others. GSSNE opened an exciting Signature Program, *Coding for Good*, where Juniors learned about women in computer science, how to create algorithms, how programmers write computer programs, and how people can use computers to help others.

Three Space Science badges have also been developed for Cadettes, Seniors, and Ambassadors, through which girls explore topics such as the universe and their place in it, properties of light, and inspiring careers in space science. *Space Science* is also being offered as a program to explore the mysterious world of Space, learn how we make impactful discoveries, and how girls can be a part of NASA now and in the future.



Summer Camp

Summer 2019 was full of excitement and outdoor adventure! A total of 770 girls attended day camp across our programs at Camp Cookie, Camp Promising Acres, Camp Green Forest, and Camp Rocky Farm.

Day campers unleashed their inner Girl Scout strength and participated in canoeing, kayaking, and archery, built their own fires and cooked outdoors, all while making new friends and life-long memories.

At Camp Hoffman, 373 girls enjoyed the overnight camp experience which included sailing, archery, arts and crafts, campfires, and ascending the high ropes course. Girls learned all the skills needed to complete a successful week of sleeping at camp in platform tents with both new and old friends.

During this camp season, we were once again successful in attaining our American Camp Association (ACA) accreditation, which means that our camps comply with more than 300 industry-established standards in health, safety, and programming.

Camper feedback from the summer was very positive and has helped to mold decisions as we make plans for the summer of 2020. Overall, campers enjoyed their time at camp, but wanted more activities and improved facilities. With this in mind, we will be offering new program themes at all of our camps, and we will be adding an optional Thursday Overnight at all of our Day Camps. For the majority of our camp programs, girls will be able to earn a badge at the end of each week to help prepare them in achieving their Highest Awards.

Champlin Foundation

Our sincerest thanks to the Champlin Foundation for supporting several projects at three of our camps—Camp Hoffman, Camp Promising Acres and Camp Cookie. Each camp has a new 13 stall changing shelter which provides much needed privacy for our campers. This has been a voiced concern of our girls and we listened! In addition, Champlin also provided support so we could build bouldering walls which teach balance, strength and problem solving. And they are fun! A new golf cart was purchased for Camp Hoffman to help our resident campers on move in/out days, get injured girls to our nursing facility, and in the evenings, conduct nightly security rounds of the grounds for the safety of our campers and staff. Lastly a new composting bathroom facility was built at Camp Cookie. Thank you, Champlin Foundation!

2020 Sneak Peak: New Pavilion Project at Camp Hoffman

We are thrilled to report that work is underway to build a new pavilion at Camp Hoffman. The pavilion will be an incredible asset to the way programs and outdoor education are delivered to our girls. It will accommodate up to 80 people and can be used during summer camp and troop camping! We are eager to share much more with you in the coming months but are grateful to the Champlin Foundation for making this significant project possible.



HIGHEST Awards



On May 26, 2019, GSSNE celebrated Girls Scouts who earned the Bronze, Silver, and Gold Awards at Roger Williams University at our annual Shine Ceremony. These awards represent the highest honors a Girl Scout can earn and help her stand out as a community leader both now and in the future.

Annually, GSSNE presents the Young Woman of Distinction Award to a local Gold Award Girl Scout whose Gold Award project demonstrated a clear vision, resolve, and commitment to making the world a better place. In 2019, Gold Award Girl Scout Courtney Wegrzyn was GSSNE's local Young Woman of Distinction and received a \$1,000 scholarship towards higher education. Additionally, each year, GSSNE nominates several Gold Award Girl Scouts to be considered for the Girl Scouts of the USA National Gold Award Girl Scout honor (previously known as the National Young Women of Distinction).



2019 GSSNE Gold Award Girl Scouts

Olivia Barboza

Troop 415,
Cumberland, RI
Combating Period
Poverty

Sydney Bienstock

Troop 306,
Pawtucket, RI
Reading Buddies

Grace Bueno

Troop 119, Ashaway, RI
Everyone Can Make a
Change

Molly Cabatingan

Troop 415,
Cumberland, RI
Think Globally, Act Locally

Julia D'Antico

Troop 8, Coventry, RI
Reach Out Program

Millie Harris

Troop 426,
Barrington, RI
Fellow Friends

Isabella Marasco

Troop 277,
East Greenwich, RI
Books for Buddies

Rayna Mishra

Troop 426,
Barrington, RI
Digital Duty

Lillian Scribner

Troop 399, Lincoln, RI
There's No "I" in Team

Jillian Valente

Troop 277,
East Greenwich, RI
Veteran's History Project

Courtney Wegrzyn

Troop 277,
East Greenwich, RI
Bridging the Ages

Service to Girl Scouting

Mira Hoffman Award

Awarded in recognition of outstanding contributions to the work of the council and exemplifies the finest spirit of Girl Scouting.

Martha Frutchey, Providence

GSUSA's Honor Pin

The Honor Pin recognizes an individual's exemplary service in support of delivering the Girl Scout Leadership Experience, which has had measurable impact on two or more geographic areas of service, allowing the council to reach and surpass its mission-delivery goals.

Amanda Iocco, Attleboro

Denise Robin, Pawtucket

Appreciation Pin

The Appreciation Pin recognizes an individual's exemplary service in support of delivering the Girl Scout Leadership Experience. This service, which has a measurable impact on at least one geographic area of service, helps the council reach and surpass its mission-delivery goals for that area.

Amy Almeida, Warren

Sandra Degnan, Pawtucket

Donna Dubuque, Chepachet

Kelly Fontaine, North Smithfield

Marianne Limoges, North Attleboro

Krystle Poirier, Woonsocket

Amie Souza, Greenville

Michelle Venturini, North Scituate

Kit Hammett Award

The Kit Hammett Award identifies a registered adult member who has held two or more positions for at least two years exceeding the expectations held, and benefits one or more service units within council jurisdiction.

Cristy Cochrane, Attleboro

Darlene Desroches, Smithfield

Tracy Lancellotta, Rehoboth

Kara Svendsen, Seekonk

Erin Watts, Newport

Volunteer Years of Service

The Volunteer Years of Service Pin Recognizes an adult member registered with GSUSA for their years of active volunteer service in 5-year increments.

Deb Barandiaran, Portsmouth,

20 years of Volunteer Service

Darlene Desroches, Smithfield,
15 years of Volunteer Service

Marianne Limoges,
North Attleboro, 15 years
of Volunteer Service

Norma Malachowski, Warwick,
15 years of Volunteer Service

Tina Middleton, Attleboro,
20 years of Volunteer Service

Diane Pelrine, Wrentham,
30 years of Volunteer Service

Milestones of Membership

The Milestones of Membership pin is a recognition presented in 5-year increments for girl and adult Girl Scout years.

Elsie Foy, Charlestown, 50 years

Alice Furtado, Pawtucket,
55 years

Margaret Richmond,
Providence, 55 years

Special Supporter Certificate

The Special Supporter Certificate is awarded to honor a group or individual who has supported Girl Scouting in the community within the GSSNE jurisdiction.

North Scituate Fire Department

WJAR NBC 10

The President's Award

The President's Award is presented in recognition of outstanding service by the volunteers in a service unit for achieving their goals and objectives.

Bristol/Warren Service Unit

**Lincoln/Pawtucket/Central Falls
Service Unit**

Seekonk/Rehoboth Service Unit

**Wrentham/Plainville
Service Unit**



SHINING BRIGHT

137

Bronze Award Girl Scouts

44

Silver Award Girl Scouts

11

Gold Award Girl Scouts

5,820

Collective hours dedicated to designing and implementing remarkable projects to make the world a better place

Mary Lafferty Celebrates her 100th

Birthday

Girl Scout alum Mary Lafferty celebrated her 100th birthday in style with family and friends at Chapel Hill Senior Living Center in Cumberland on August 26, 2019. Mary, a former schoolteacher in Providence and Central Falls, was a Girl Scout as a child, a Golden Eaglet recipient, and a troop leader for many years. She also worked as a Girl Scout Camp counselor for eight years and says that her “time at camp were some of the best summers of my life!” Along with her family, Mary was also joined by Cumberland Mayor Jeff Mutter who gave her a citation in honor of her 100th birthday. GSSNE staff members including CEO Pam Hyland, former CEO Jan Feyler, and Senior Director of Advancement Ginger Lallo presented her with a commemorative Girl Scout scarf. Mary said that the greatest lesson she learned in Girl Scouting is that “everyone is equal, and all deserve to be heard”. What a beautiful thing for Mary to have learned from Girl Scouting—just think of the many children whose lives Mary touched at camp and throughout her years serving as an educator. Mary made sure that each child was heard and there is no greater gift than knowing that you and your ideas matter! What a wonderful example of a proud Girl Scout alum!



Julia's A-ha Moment

To say Julia was reluctant to join Girl Scout Troop 3179 in Providence at the beginning of the 2018-2019 school year, is a major understatement. She was challenging, disruptive, uncooperative, and generally disinterested in participating whatsoever. A teacher from the school, Ms. Rodriguez, was the Troop Leader of the Junior group of 4th and 5th graders and despite her best efforts, couldn't figure out how best to inspire young Julia to become a team player. It wouldn't be until the troop started working on the Inside Government Badge that things would change for Julia. She was learning about local community council leaders in Providence including an especially inspiring story about Councilwoman (now City Council President) Sabina Matos of Ward 15. Matos migrated from the Dominican Republic with her family and is the first Latina to hold the position in the city of Providence's history. Throughout the badge earning process, Julia learned about other strong leaders like Matos and through that knowledge, learned what it meant to take initiative and ignite change in a community...and, the world. While Julia became more engaged with her Girl Scout troop, she also became more engaged at home and in the classroom. Her teachers were thrilled with her participation efforts and her grades increased exponentially.

“Giving the girls the space and opportunity to be themselves on an equal level playing ground helped them truly open up and develop their own courage and confidence to become independent and strong young women. It's an exciting transformation to witness throughout the year,” said teacher and Troop Leader, Ms. Rodriguez.

The Girl Scout experience made a profound impact on Julia's life—her positivity, drive to

succeed, and overall leadership development seemed to change overnight.

And then...Julia had an a-ha moment!

SHE could showcase the work she and her fellow Girl Scouts had done in their own community throughout the year and celebrate their accomplishments together, in a public forum with their family, friends, and community. It was no small task for this ambitious Junior Girl Scout to take on. It required gumption, hard work, and dedication to see the task through. It was a huge success with over 100 people in attendance, and the girls directed it all: from creating the invitations, to coordinating the menu for a potluck; from DJing the music for the perfect dance mix,

Her positivity, drive to succeed, and overall leadership development seemed to change overnight

to hanging a gallery display of original art pieces by these renaissance girls, to the badge work and certificate completion ceremony. It was a night to remember, and all orchestrated by our ambitious underdog, Julia. She coordinated, delegated, and problem solved throughout the whole process from inception to completion. Quite impressive for a Junior Girl Scout. If that's not a great example of the power of Girl Scouting, we're not sure what is.



Inspire, Imagine Innovate

In mid-November, GSSNE celebrated 102 years of Girl Scouts selling cookies with a kick-off celebration. Over 100 dedicated volunteers gathered together over breakfast to hear about the amazing accomplishments achieved by our girls, parents, and volunteers that are made possible by the Girl Scout Cookie Program. They were also greeted by the 2019 Honorary Cookie Chair, Alexandra Curtis, who shared words of inspiration along with the new and exciting things that were happening for the 2019 Girl Scout Cookie Season. Allie is not only a Girl Scout alum, but a member of the Rhode Island National Guard, Former Miss Rhode Island, and a GSSNE Leading Women of Distinction honoree.

In January, almost 600 volunteers, girls, and family members took part in the Annual Cookie Rally! The event featured a variety of hands-on activities to help prepare girls for the Cookie Program. These activities focused on the 5 Essential Skills that girls learn by participating in the Girl Scout Cookie Program: Business Ethics, Money Management, People Skills, Goal Setting, and Decision Making.

In 2019, GSSNE, along with many councils nationwide increased the price of cookies. This was GSSNE's first price change in the last eight years, increasing to \$5.00 for the eight standard varieties and \$6.00 for the gluten-free cookie. Just as our daily costs have continued to increase, costs associated with the cookie program have also gone up. With this new change we were able to increase the amount of proceeds to troops and offer new service unit proceeds to be used for bridging ceremonies, activities, and more!

In 2018, ABC Bakers launched a new platform for managing the Cookie Program called ABC Smart Cookies. This platform continues to be improved upon, and in 2019, they introduced the option for girls to take credit cards through the app on their phones when they deliver cookies to customers!



2019 GSSNE Cookie Program



ABC Bakers also introduced the Gluten-Free Caramel Chocolate Chip cookie. This new chewy, gluten-free cookie has rich caramel, semi-sweet chocolate chips, and a hint of sea salt and are produced in a special gluten-free and peanut free facility. At GSSNE, we sold through the 6,480 packages we ordered for in-person sales within the first week and we sold an additional 386 packages through Direct Ship!

Each year, GSSNE selects a local organization to be the recipient of the annual Cookie Program Community Service Project to teach girls the importance of giving back to the community and to learn more about other non-profits in the area. Troops can choose to donate a portion of their proceeds to the organization. In 2019, Little Rhody Rescue was chosen to be the recipient. Little Rhody Rescue is a 501(c)3 non-profit dog rescue and quarantine facility located in Rhode Island that strives to find safe homes for underprivileged and neglected dogs. Troops donated \$2,968.30 to this worthy cause!



COOKIE FACTS & FIGURES

PACKAGES SOLD:

671,616

SERVICE UNIT PROCEEDS:

\$1,252

In 2019, GSSNE added the opportunity for service units to earn service unit proceeds.

PACKAGES DONATED:

2,316

These were donated to local military organizations and food banks through the virtual cookie share feature in Smart Cookies.

CAMP COOKIE CREDITS:

\$35,204

Money earned by each participating girl can be applied to the cost of GSSNE Day or Overnight Camp—offsetting the cost, and enabling Girl Scouts to power their own adventures.

PACKAGES SOLD ONLINE:

33,371

These were sold online and on mobile devices. 6,792 were delivered through Direct Ship, while the remainder were ordered online and delivered by girls in person!

COOKIE BOOTHS:

1,003

Cookie Booths provide opportunities for girls to spread Girl Scout Cookie Program cheer throughout their community while learning the 5 Essential Skills!

TROOP PROCEEDS:

\$522,311

This money helped support activities, travel, camping experiences, and community take action projects.

PER GIRL AVERAGE:

162

On average, each girl participating in the Cookie Program sold 162 packages of cookies!

In Memory of

We gratefully acknowledge the following individuals who made a donation in memory of someone they have lost.

In memory of Alice Laurenson

Karen Del Ponte, Catherine Holloway, Mrs. Richard Tracy, James & Karen Jardine, Anna Cooper Heath, Gerardine Cannon, Esther Katz, Janice S. Howard

In memory of Alice Laurenson's birthday

Beverly R. Smith

In memory of Anita Sullivan

Diane and Walter Pelrine

In memory of Bette Vermette

Jean Vermette

In memory of Christine Krollman

Martha & John Krollman

In memory of Constance Stanley

Mary Elizabeth (Betty) Durfee

In memory of Deborah Lynne McMaster Tate

Joan H. McMaster

In memory of Doris V. Piatek

Carolyn A. Piatek

In memory of Dorothy M. Sherman

Anonymous

In memory of Florence Keck

Reenie Barrow

In memory of Frank, Elmira & Robert

Frank A. Ciccone

In memory of Gay Giblin

Mr. and Mrs. Frank A. Carnevale

In memory of H. Jean Schofield

Linda Schofield

In memory of Helen MacColl

Dorothy M. Woodcock

In memory of Hope Warren

Elizabeth S. Warren

In memory of Jean S. Hemingway

Mary Elizabeth (Betty) Durfee

In memory of Lila Kahn Mullins

Margery E. LeBeau

In memory of Lillian Wante-Gervais

Lisa Richard

In memory of Linda LaRoche

Shayla LaRoche

In memory of Mary Powers

Janice S. Howard

In memory of Mrs. Paulne A. Fontalne

Georgette E. Nobrega

In memory of Patricia K. Perry

Ann F. Anesta

In memory of Rita Creighton

Leslie M. Masterson

In memory of Ruth Dahlgren

Nancy J. Marsiglia

In memory of Ruth E. Carlson

Carlson's Lodge LLC

In memory of Ruth E. Wood

Virginia Caldwell

In memory of

Sarah Louise McDermott

Catherine McDermott

In memory of Virginia "Ginny"

Moss-Newhall

Anonymous, Elizabeth and Dave McNab

In memory of Winifred Kelley Sahagian

John and Cynthia Cross

In Honor of

We gratefully acknowledge the following individuals who made a donation to honor a family member or friend.

In honor of Alyson, Cara & Peyton Miller

Anne M. Seitsinger

In honor of Betty Destefano

Anne E. DeStefano

In honor of the Chicken Sisters

Pamela A. Harrop

In honor of Constance Stanley

Ms. Sally Erskine

In honor of Deborah Ricci

Kathleen Mallin, Sharon Silverman

In honor of Eleanor Ivy Schrag

Kristina Schrag

In honor of Ginger Lallo

Constance Worthington

In honor of Jan Feyler's birthday

Janice I. Spence, Barbara R. Carroll, Lois J. Capece

In honor of Judy Eggleston

Betsey J. Anderson, Martha Z. Lewin

In honor of Karen Hegeman

Jeff J. Wowkowych

In honor of Karen Whipple Fitzpatrick

Ruth B. Whipple

In honor of Leona Ducady

Gerilyn Ducady

In honor of Mary Lafferty's 100th Birthday

Jean M. Vermette

In honor of my granddaughter

Virginia Caldwell

In honor of Representative Teresa Tanzi

K. J. Shekar



Leading Women of

Distinction

The Leading Women of Distinction Awards Breakfast took place on Tuesday October 16, 2018 at Skyline in Providence, RI. Alison Bologna, morning news anchor at NBC WJAR, former GSSNE Leading Women of Distinction honoree, and Founder of Shri Yoga and Shri Service Corp., served as the emcee for this amazing event. Alison is also a proud Girl Scout alum.

Our honorees were identified for modeling the G.I.R.L. spirit of Go-getter, Innovator, Risk-taker and Leader throughout their careers in a multitude of ways and each shared the pathways that they have taken to get where they are today. They are women built of courage, confidence, and character who take the lead in making the world a better place.

Below are the names of those that were honored at the 2018 Leading Women of Distinction Awards:

- **Mai Donohue**
Author/Educator
- **Daniela Abbott**
Principal Engineer,
Abbott Naval Architects
- **Alexandra Curtis**
RI National Guard,
Former Miss Rhode Island
- **Deborah Ricci**
Director of Business Operations,
Carousel Industries
- **Teresa Tanzi**
Representative,
Rhode Island State House

Cookies & Cocktails

Girl Scouts of Southeastern New England celebrated Cookies and Cocktails on March 7, 2019 at the Crowne Plaza in Warwick, RI.

The evening featured savory hors d'oeuvres, an array of tasty Girl Scout Cookie dessert creations prepared by some of the area's finest chefs, and the opportunity to bid on silent auction items. The evening was once again emceed by the one and only Mario Hilario, NBC WJAR morning news anchor, which was a treat in itself! Guests also heard from our special guest speaker, Gold Award Girl Scout Isabella Marasco from East Greenwich Troop 277.

We'd like to thank the local restaurants and bakeries that participated in this deliciously exciting evening. Participating restaurants and bakers included The Inn at Castle Hill, Coast Guard House, Back 40, Hemenway's Restaurant, Ellie's, and Whisk Me Away Bakery.

Proceeds from Cookies and Cocktails helps to support our many programs including camp, STEM, outreach, and Highest Awards.



2019 Supporters



The 2019 Supporters list is reflective of fiscal year Oct 1, 2018 – Sept. 30, 2019 and includes the names of those who have made gifts of cash and/or securities within that timeline. This list does not reflect supporters who have purchased tickets to GSSNE events, and/or made silent auction item purchases. Please note, gift-in-kind donations are reflected separately at the end of this report. We have made every effort to correctly identify our supporters. If omissions or discrepancies are noted, please contact Jill Martens at jmartens@gssne.org so we may update our records.

\$20,000 +

Alletta Morris McBean Charitable Trust
Amica Companies Foundation
The Champlin Foundation
The Rhode Island Foundation

\$10,000 - \$19,999

Amica Mutual Insurance Company

\$5,000 - \$9,999

California Community Foundation
CVS Health
CVS Health Charity Classic
Robert D. Wray Charitable Trust
The Providence Journal Summertime Fund at the Rhode Island Foundation

\$2,500 - \$4,999

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Jewelle C. Allen
Bank of America Charitable Foundation
Bristol County Savings Charitable Foundation, Inc.
Dave's Marketplace
Excell Construction Corp.
Fall River Women's Union
Ida Ballou Littlefield Memorial Trust
IGT
Navigant Credit Union

Pawtucket Credit Union
Rockland Trust Charitable Foundation
George and Susan Shuster
The North Family Trust
Toyota4Good

\$1,000 - \$2,499

Anonymous
Bank of America Corp.
Lori A. Basilio
Central Rhode Island Chamber of Commerce
CVS Health Foundation
Carol Delaney
E.W. Burman, Inc.
Andy and Polly Erickson
Elsie Foy
Frederick C. Tanner Memorial Fund, Inc.
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Morgan Stanley Foundation
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Cynthia and John Paliotta
PawSox Foundation
Providence Rotary Charities Foundation
Providence Shelter for Colored Children
Ms. Sally Russell
Sloane and Walsh LLP
Mr. and Mrs. St. Onge
The John Clarke Trust,
Bank of America, N.A. Co Trustee
Ann K. Throop
Wakefield Rotary Club
Joseph & Danielle Ward
Paul Wilson

\$500 - \$999

Adler Pollock & Sheehan, P.C.
Attleboro Lodge of Elks #1014
Beacon Mutual Insurance Company
Blue Cross & Blue Shield of Rhode Island
Mr. John F. Burton
Case Snow Management, Inc.
Mary E. and Nathan W. Chace
Susan and Roger Cicchini
Coca Cola Bottling Company of Northern N.E., Inc.
Mrs. Elfriede A. Collis & the late Charles A. Collis
Martin and Jill Crowley
Mrs. Elizabeth C. Cugini
Janice DiPietro
DiSanto Priest Charitable Foundation
Janet A. Feyler
Valarie A. Gelb
Gilbane Building Co.
Colleen Gouveia Moulton
Pamela A. Harrop, MD
Lee Ann Anderson Hurtubise
Innovex
Barbara Keefe
Lions Club of Westerly
Maria Markos
Marsh & McLennan Agency LLC
Mastercard
Microsoft
QSP/GAO
Rehoboth Lions Club
Roofing Concepts, Inc.
Rotary Club of East Greenwich
Rotary Club of North Attleboro/Plainville
Rotary Club of Woonsocket
John & Peggy Ruggieri
State Street Foundation, Inc.
Susan Steiner
Barbara and Stephen Williams
Women in Leadership Nexus

\$250 - \$499

Anonymous
Mrs. Rebecca N. Alberg
Mrs. Nancy Armstrong
Lorraine and Joseph Codega
Mr. John N. Conti
Patricia and Roland Coutu
John and Cynthia Cross
Joanne M. Daly & Guy Millick
Jo Ann and Bryan Dumond
Shannon E. Evans
June and Rod Fischer
Martha, Jim and Liz Frutchey
Pauline and David Gendron
GFWC Cranston Community Women's Club
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Meghan Kampper
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\$100 - \$249

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UNDER \$100

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 Citizens Charitable Foundation
 United Way of Greater Attleboro/Taunton
 United Way of Greater Fall River, Inc.
 United Way of Massachusetts Bay and Merrimack
 United Way of Greater Philadelphia and Southern New Jersey
 United Way of Rhode Island, Inc.
 United Way of Southeastern Connecticut, Inc.

Gifts in Kind

\$2,500 - \$4,999

Pam Hyland

\$1,000 - \$2,499

Castle Hill Inn
 Citizens Bank
 Jimmy Kimmel Live!

\$500 - \$999

CVS Health Foundation
 Bethany Mascena Tracy and Gareth Tracy
 The Preservation Society of Newport County

\$250 - \$499

Alpine Country Club
 Reenie Barrow
 Hotel Viking
 Susan Keller
 Potowomut Golf Club
 Providence College Athletics
 Sir Speedy Providence
 eLume Marketing, Inc.
 Sysco

\$100 - \$249

Blue Sky Spaworks
 Boston Celtics
 Cumulus Media Group
 Mai Donohue
 Nicole Dufresne

Elsie Foy

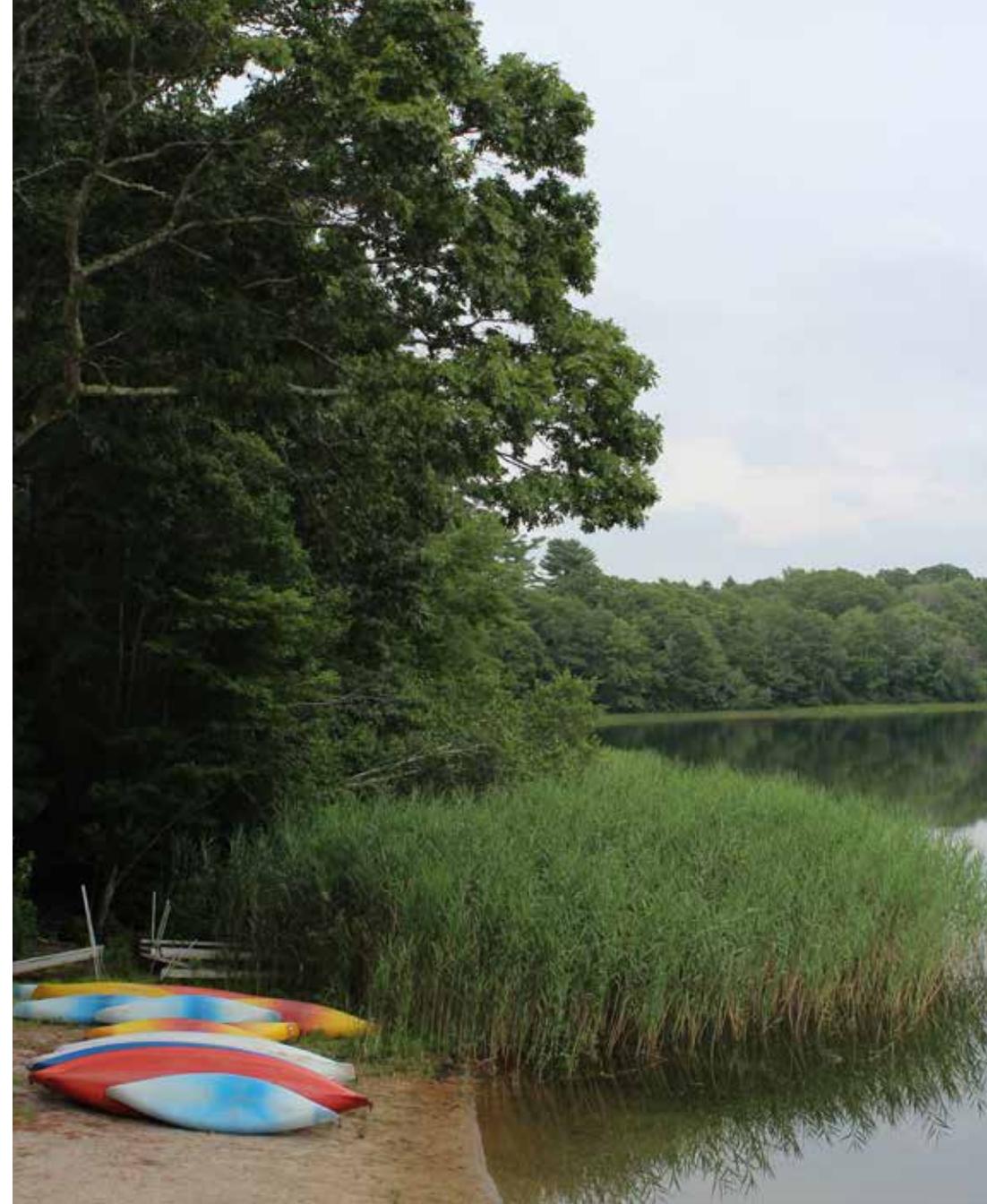
Island Moving Company
 Knit One Quilt Too
 Newport Harbor Corporation
 Not Your Average Joe's
 Providence Performing Arts Center
 QSP/GAO
 Restore Physical Therapy
 RI Comic Con
 The Crowne Plaza
 University of Rhode Island Athletics
 Joseph & Danielle Ward



UNDER \$100

Cheryl Andreson
 Apponaug Brewing Company
 Arooga's
 Back 40
 Contemporary Theater Company
 Dona-Marie Designs
 Haven Fitness
 Laughing Elephant
 Launch Trampoline Park LLC
 Leyden Farm Vineyard & Winery
 Luigi's Restaurant & Gourmet Express
 Magic Nails
 Miriam E. Montag
 Mulligan's Island Golf & Entertainment
 New England Aquarium
 Newport Vineyards
 Richard's Pub
 Ritrovo Pub & Grille
 Salt Cycle Studio
 Seven Stars Bakery
 Sin
 Smokey Bones
 Stars Nails & Spa
 Team One Newport
 The Right Touch Day Spa
 Thorpe's Wines & Spirits
 Three Sisters
 Trader Joe's
 Trattoria Romana
 Whalers Brewing Company
 Connie Worthington and Terry Tullis

*While GSSNE does not receive direct United Way funding, we do appreciate the assistance of the following agencies that administer donor designations.



PLANNED Giving

A GIFT THAT LASTS A LIFETIME

The Juliette Gordon Low Society—GSSNE's Planned Giving Society—was established to thank and honor individuals who choose to make Girl Scouts a beneficiary in their estate plans.

Our council is grateful for the thoughtfulness of the following individuals:

Carroll S. Adams	William R. Howard
Susan E. Anderson	Pam Hyland
Stefanie Argus	Margery E. LeBeau
Nancy Armstrong	Anne K. Meeker
Karin N. Aukerman	Miriam E. Montag
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Elsie J. Foy	Kristin E. Scribner
Martha M. Frutchey	Barbara C. Smith
Michele A. Garipey	Susan Steiner
Pamela Grills Stein	Barbara M. Wallace

GIRL SCOUT MOVEMENT-WIDE CHALLENGE PLANNED GIFTS

Erik & Eva Andersen
 Dianne Belk & Lawrence Calder

*deceased

2019 Financials

INCOME

ALL FUNDS

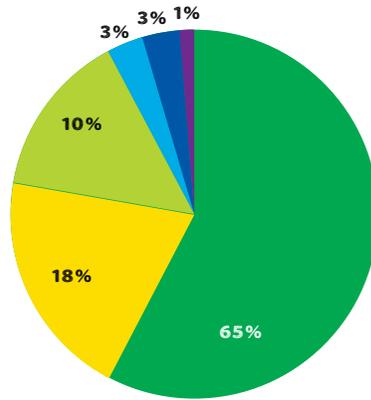
● Product Sales (net)	\$2,185,722	65%
● Camp & Program Fees	\$603,872	18%
● Philanthropy	\$340,727	10%
● Interest & Dividends	\$85,523	3%
● Girl Scout Shops (net)	\$85,922	3%
● Other	\$47,755	1%

Subtotal: \$3,349,521

Realized & Unrealized Gain on
Investment Transactions (net) \$75,628

Increase in Value
of Trust Assets \$1,431

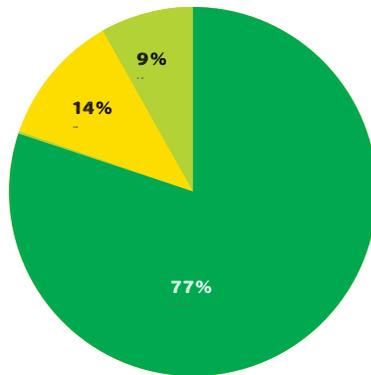
TOTAL: \$3,426,580



EXPENSE

● Program Services	\$2,842,249	77%
● Management & General	\$502,930	14%
● Fundraising	\$319,588	9%

TOTAL: \$3,664,767



MEMBERSHIP STATISTICS

5,714

Girl members

2,202

Adult members

551

Lifetime members

\$585

Cost of providing a year
of Girl Scouting to one girl



G.I.R.L.

**At GSSNE we believe in the power of G.I.R.L.
(Go-getter, Innovator, Risk-taker, and Leader)™.**

Girl Scouts are groundbreakers—they're changing their communities, and they are ready to take on the world!

Your ongoing support and dedication to Girl Scouting enables Girl Scouts of Southeastern New England to continue offering girl-led opportunities to ALL girls!

We greatly appreciate your commitment to building girls of courage, confidence, and character, who make the world a better place.

Continue supporting Girl Scouts for present and future generations. Make a gift using the enclosed envelope, visit www.gssne.org/donate or call 401-331-4500 to learn how you can help a G.I.R.L. today!

GIRL SCOUT MISSION

Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.

GIRL SCOUT PROMISE

On my honor, I will try:

To serve God and my country,
To help people at all times,
And to live by the Girl Scout Law.

GIRL SCOUT LAW

I will do my best to be
honest and fair,
friendly and helpful,
considerate and caring,
courageous and strong, and
responsible for what I say and do,
and to
respect myself and others,
respect authority,
use resources wisely,
make the world a better place, and
be a sister to every Girl Scout.