2019 ANNUAL REPORT

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> **girl scouts** of southeastern new england

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2019 MARKED THE CENTENNIAL ANNIVERSARY OF OUR COUNCIL—AND WHAT A YEAR IT WAS! FOR 100 YEARS WE HAVE BEEN ABLE TO GIVE GIRLS THE GIFTS OF COURAGE, CONFIDENCE, AND CHARACTER, WHICH THEY HAVE USED TO SHAPE NOT ONLY THEIR OWN LIVES, BUT THE LIVES OF COUNTLESS OTHERS THROUGH THEIR "TAKE ACTION" PROJECTS IN OUR COMMUNITIES.

Some of you celebrated with us at our first-ever council-wide bridging ceremony at Lincoln Woods State Park on May 4th. Some of you attended the September 21st Centennial Celebration at Slater Park as well, while others helped bury a time capsule at Camp Hoffman at our Annual Meeting in May. The lucky winner of Board Chair George Shuster's special quilt donated the quilt right back to GSSNE for generations of Girl Scouts to continue to enjoy!

Regardless of how you celebrated, we hope everyone had the opportunity to reflect on the amazing impact we have made in the lives of so many Girl Scouts in our first century!

Mark your calendars for another centennial celebration at Camp Hoffman on July 24, 2021! Camp Hoffman is one of the oldest continuously operating Girl Scout camps in the country! We are anticipating that thousands of Girl Scouts, including many alums and community partners, will join the celebration thanks to the hard-working committee that started planning this celebration at the beginning of 2020. GSSNE's Board of Directors is very proud that our council has secured a \$300,000 grant from the Champlin Foundation to build a brand-new pavilion at Camp Hoffman in honor of this milestone—we anticipate its completion in time for summer camp 2020! In 2019, thanks to another Champlin grant, we were able to build changing stations at our camps. This was most important because campers expressed that they wanted more privacy when changing in and out of their bathing suits. We appreciate all feedback from both girls and volunteers and are very thankful for supporters who enable us to take action on what members want and need.

Additionally, we received feedback from our membership on making our Program Guide more user-friendly and we listened. We received a great response to the re-designed 2019 Guide!

Also new in 2019 was our first-ever Service Unit Manager's retreat! Thanks to every Service Unit Manager who co-created, with board members and staff, the new metrics for earning the President's Award. This award is presented in recognition of outstanding service by the volunteers in a service unit for achieving their goals and objectives.

As always, thank you for your commitment to developing girls of courage, confidence and character who make the world a better place by being the role models of our mission and lifting girls up to do the same. This is important work and we are proud to partner with you in making GSSNE a stronger council for everyone. Enjoy this look back on 2019.

Yours in Girl Scouting,

George Shuster, Board Chair

Pam Hyland, CEO

Genee Monuto Dam Hiland

2019 Board of Directors

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HONORARY MEMBER

Elizabeth C. Cugini Retired Kindergarten Teacher



On December 2, 2019, Girl Scouts of Southeastern New England celebrated 100 years! Our Centennial Patch Celebration in September was attended by 100 girls, all of whom earned patches to celebrate this momentous event. In total, 340 Girl Scouts earned the Centennial Patch! We ended our Centennial year in December with virtual celebrations so all Girl Scouts throughout Southeastern New England and across the world could celebrate with us.

Toyota Partnership

During the 2019 troop year, GSSNE partnered with the Toyota Boston Alum Search Region and Toyota Financial Services to create and host programs to build girls' financial literacy and entrepreneurial skills while also aiming to inspire them to pursue futures in business and science, technology, engineering, and math (STEM). GSSNE and Toyota are proud to partner in a combined quest to motivate and inspire more young women to pursue their futures in business and STEM fields. During the troop year, and through this partnership, 80 local Girl Scouts earned their Business Planning, Marketing, and Research and Development badges. GSSNE thanks Toyota for their continued enthusiasm and commitment to the future businesswomen of tomorrow!







New Badges and Programs

In September 2019, GSSNE announced GSUSA's release of 42 badges and one Journey for girls K-12. The badges focused on space science, cybersecurity, outdoor adventure, and coding. Many of these subject areas will give girls the tools and confidence necessary to take on career paths in industries where girls are highly underrepresented. This year, GSSNE offered three Signature Programs catered to each age level of girls, opening a wide variety of opportunities for them to earn these new badges.

The new Girl Scout badge programs have helped girls move beyond their comfort zones, develop agency, and build their confidence! Among these badges are twelve new Outdoor High Adventure badges that feature, for the first time in Girl Scouts' history, two different activity options, letting girls choose how they want to earn each badge! GSSNE offered *Chill Factor: Daisy Snow or Trail Adventure* to allow girls a chance to play in the snow or explore the outdoors.

Eighteen new coding badges have been created, which not only teach girls the basics of coding but also detail how every stage of the coding process provides girls with opportunities to use their skills to help others. GSSNE opened an exciting Signature Program, *Coding for Good*, where Juniors learned about women in computer science, how to create algorithms, how programmers write computer programs, and how people can use computers to help others.

Three Space Science badges have also been developed for Cadettes, Seniors, and Ambassadors, through which girls explore topics such as the universe and their place in it, properties of light, and inspiring careers in space science. *Space Science* is also being offered as a program to explore the mysterious world of Space, learn how we make impactful discoveries, and how girls can be a part of NASA now and in the future.



Summer Camp

Summer 2019 was full of excitement and outdoor adventure! A total of 770 girls attended day camp across our programs at Camp Cookie, Camp Promising Acres, Camp Green Forest, and Camp Rocky Farm.

Day campers unleashed their inner Girl Scout strength and participated in canoeing, kayaking, and archery, built their own fires and cooked outdoors, all while making new friends and lifelong memories. At Camp Hoffman, 373 girls enjoyed the overnight camp experience which included sailing, archery, arts and crafts, campfires, and ascending the high ropes course. Girls learned all the skills needed to complete a successful week of sleeping at camp in platform tents with both new and old friends.

During this camp season, we were once again successful in attaining our American Camp Association (ACA) accreditation, which means that our camps comply with more than 300 industry-established standards in health, safety, and programming. Camper feedback from the summer was very positive and has helped to mold decisions as we make plans for the summer of 2020. Overall, campers enjoyed their time at camp, but wanted more activities and improved facilities. With this in mind, we will be offering new program themes at all of our camps, and we will be adding an optional Thursday Overnight at all of our Day Camps. For the majority of our camp programs, girls will be able to earn a badge at the end of each week to help prepare them in achieving their Highest Awards.

Champlin Foundation

Our sincerest thanks to the Champlin Foundation for supporting several projects at three of our camps—Camp Hoffman, Camp Promising Acres and Camp Cookie. Each camp has a new 13 stall changing shelter which provides much needed privacy for our campers. This has been a voiced concern of our girls and we listened! In addition, Champlin also provided support so we could build bouldering walls which teach balance, strength and problem solving. And they are fun! A new golf cart was purchased for Camp Hoffman to help our resident campers on move in/out days, get injured girls to our nursing facility, and in the evenings, conduct nightly security rounds of the grounds for the safety of our campers and staff. Lastly a new composting bathroom facility was built at Camp Cookie. Thank you, Champlin Foundation!

2020 Sneak Peak: New Pavilion Project at Camp Hoffman

We are thrilled to report that work is underway to build a new pavilion at Camp Hoffman. The pavilion will be an incredible asset to the way programs and outdoor education are delivered to our girls. It will accommodate up to 80 people and can be used during summer camp and troop camping! We are eager to share much more with you in the coming months but are grateful to the Champlin Foundation for making this significant project possible.



HIGHEST Awards



On May 26, 2019, GSSNE celebrated Girls Scouts who earned the Bronze, Silver, and Gold Awards at Roger Williams University at our annual Shine Ceremony. These awards represent the highest honors a Girl Scout can earn and help her stand out as a community leader both now and in the future.

Annually, GSSNE presents the Young Woman of Distinction Award to a local Gold Award Girl Scout whose Gold Award project demonstrated a clear vision, resolve, and commitment to making the world a better place. In 2019, Gold Award Girl Scout Courtney Wegrzyn was GSSNE's local Young Woman of Distinction and received a \$1,000 scholarship towards higher education. Additionally, each year, GSSNE nominates several Gold Award Girl Scouts to be considered for the Girl Scouts of the USA National Gold Award Girl Scout honor (previously known as the National Young Women of Distinction).



2019 GSSNE Gold Award Girl Scouts

Olivia Barboza

Troop 415, Cumberland, RI Combatting Period Poverty

Sydney Bienstock

Troop 306, Pawtucket, RI Reading Buddies

Grace Bueno

Troop 119, Ashaway, RI Everyone Can Make a Change

Molly Cabatingan

Troop 415, Cumberland, RI Think Globally, Act Locally

Julia D'Antico

Troop 8, Coventry, RI Reach Out Program

Millie Harris

Troop 426, Barrington, RI Fellow Friends

Isabella Marasco

Troop 277, East Greenwich, RI Books for Buddies

Rayna Mishra

Troop 426, Barrington, RI Digital Duty

Lillian Scribner

Troop 399, Lincoln, RI There's No "I" in Team

Jillian Valente

Troop 277, East Greenwich, RI Veteran's History Project

Courtney Wegrzyn Troop 277,

East Greenwich, RI Bridging the Ages

Service to Girl Scouting

Mira Hoffman Award

Awarded in recognition of outstanding contributions to the work of the council and exemplifies the finest spirit of Girl Scouting. *Martha Frutchey, Providence*

GSUSA's Honor Pin

The Honor Pin recognizes an individual's exemplary service in support of delivering the Girl Scout Leadership Experience, which has had measurable impact on two or more geographic areas of service, allowing the council to reach and surpass its missiondelivery goals.

Amanda locco, Attleboro Denise Robin, Pawtucket

Appreciation Pin

The Appreciation Pin recognizes an individual's exemplary service in support of delivering the Girl Scout Leadership Experience. This service, which has a measurable impact on at least one geographic area of service, helps the council reach and surpass its mission-delivery goals for that area. *Amy Almeida, Warren*

Sandra Degnan, Pawtucket Donna Dubuque, Chepachet Kelly Fontaine, North Smithfield Marianne Limoges, North Attleboro Krystle Poirier, Woonsocket Amie Souza, Greenville Michelle Venturini. North Scituate

Kit Hammett Award

The Kit Hammett Award identifies a registered adult member who has held two or more positions for at least two years exceeding the expectations held, and benefits one or more service units within council jurisdiction. **Cristy Cochrane**, Attleboro **Darlene Desroches**, Smithfield **Tracy Lancellotta**, Rehoboth **Kara Svendsen**, Seekonk **Erin Watts**, Newport

Volunteer Years of Service

The Volunteer Years of Service Pin Recognizes an adult member registered with GSUSA for their years of active volunteer service in 5-year increments. **Deb Barandiaran**, Portsmouth, 20 years of Volunteer Service **Darlene Desroches**, Smithfield, 15 years of Volunteer Service **Marianne Limoges**, North Attleboro, 15 years

of Volunteer Service

Norma Malachowski, Warwick, 15 years of Volunteer Service Tina Middleton, Attleboro, 20 years of Volunteer Service Diane Pelrine, Wrentham, 30 years of Volunteer Service

Milestones of Membership

The Milestones of Membership pin is a recognition presented in 5-year increments for girl and adult Girl Scout years.

Elsie Foy, Charlestown, 50 years Alice Furtado, Pawtucket, 55 years

Margaret Richmond, Providence, 55 years

Special Supporter Certificate

The Special Supporter Certificate is awarded to honor a group or individual who has supported Girl Scouting in the community within the GSSNE jurisdiction.

North Scituate Fire Department WJAR NBC 10

The President's Award

The President's Award is presented in recognition of outstanding service by the volunteers in a service unit for achieving their goals and objectives. Bristol/Warren Service Unit Lincoln/Pawtucket/Central Falls Service Unit Seekonk/Rehoboth Service Unit Wrentham/Plainville Service Unit



SHINING BRIGHT

137



Silver Award Girl Scouts

Gold Award Girl Scouts

5,820

Collective hours dedicated to designing and implementing remarkable projects to make the world a better place

Mary Lafferty Celebrates her 100th **Birthday**

Girl Scout alum Mary Lafferty celebrated her 100th birthday in style with family and friends at Chapel Hill Senior Living Center in Cumberland on August 26, 2019. Mary, a former schoolteacher in Providence and Central Falls, was a Girl Scout as a child, a Golden Eaglet recipient, and a troop leader for many years. She also worked as a Girl Scout Camp counselor for eight years and says that her "time at camp were some of the best summers of my life!" Along with her family, Mary was also joined by Cumberland Mayor Jeff Mutter who gave her a citation in honor of her 100th birthday. GSSNE staff members including CEO Pam Hyland, former CEO Jan Feyler, and Senior Director of Advancement Ginger Lallo presented her with a commemorative Girl Scout scarf. Mary said that the greatest lesson she learned in Girl Scouting is that "everyone is equal, and all deserve to be heard". What a beautiful thing for Mary to have learned from Girl Scouting-just think of the many children whose lives Mary touched at camp and throughout her years serving as an educator. Mary made sure that each child was heard and there is no greater gift than knowing that you and your ideas matter! What a wonderful example of a proud Girl Scout alum!



Julia's A-ha Moment

To say Julia was reluctant to join Girl Scout Troop 3179 in Providence at the beginning of the 2018-2019 school year, is a major understatement. She was challenging, disruptive, uncooperative, and generally disinterested in participating whatsoever. A teacher from the school, Ms. Rodriguez, was the Troop Leader of the Junior group of 4th and 5th graders and despite her best efforts, couldn't figure out how best to inspire young Julia to become a team player. It wouldn't be until the troop started working on the Inside Government Badge that things would change for Julia. She was learning about local community council leaders in Providence including an especially inspiring story about Councilwoman (now City Council President) Sabina Matos of Ward 15. Matos migrated from the Dominican Republic with her family and is the first Latina to hold the position in the city of Providence's history. Throughout the badge earning process, Julia learned about other strong leaders like Matos and through that knowledge, learned what it meant to take initiative and ignite change in a community...and, the world. While Julia became more engaged with her Girl Scout troop, she also became more engaged at home and in the classroom. Her teachers were thrilled with her participation efforts and her grades increased exponentially.

"Giving the girls the space and opportunity to be themselves on an equal level playing ground helped them truly open up and develop their own courage and confidence to become independent and strong young women. It's an exciting transformation to witness throughout the year," said teacher and Troop Leader, Ms. Rodriguez.

The Girl Scout experience made a profound impact on Julia's life—her positivity, drive to

succeed, and overall leadership development seemed to change overnight.

And then...Julia had an a-ha moment!

SHE could showcase the work she and her fellow Girl Scouts had done in their own community throughout the year and celebrate their accomplishments together, in a public forum with their family, friends, and community. It was no small task for this ambitious Junior Girl Scout to take on. It required gumption, hard work, and dedication to see the task through. It was a huge success with over 100 people in attendance, and the girls directed it all: from creating the invitations, to coordinating the menu for a potluck; from DJing the music for the perfect dance mix, Her positivity, drive to succeed, and overall leadership development seemed to change overnight

to hanging a gallery display of original art pieces by these renaissance girls, to the badge work and certificate completion ceremony. It was a night to remember, and all orchestrated by our ambitious underdog, Julia. She coordinated, delegated, and problem solved throughout the whole process from inception to completion. Quite impressive for a Junior Girl Scout. If that's not a great example of the power of Girl Scouting, we're not sure what is.





In mid-November, GSSNE celebrated 102 years of Girl Scouts selling cookies with a kick-off celebration. Over 100 dedicated volunteers gathered together over breakfast to hear about the amazing accomplishments achieved by our girls, parents, and volunteers that are made possible by the Girl Scout Cookie Program. They were also greeted by the 2019 Honorary Cookie Chair, Alexandra Curtis, who shared words of inspiration along with the new and exciting things that were happening for the 2019 Girl Scout Cookie Season. Allie is not only a Girl Scout alum, but a member of the Rhode Island National Guard, Former Miss Rhode Island, and a GSSNE Leading Women of Distinction honoree.

In January, almost 600 volunteers, girls, and family members took part in the Annual Cookie Rally! The event featured a variety of hands-on activities to help prepare girls for the Cookie Program. These activities focused on the 5 Essential Skills that girls learn by participating in the Girl Scout Cookie Program: Business Ethics, Money Management, People Skills, Goal Setting, and Decision Making.

In 2019, GSSNE, along with many councils nationwide increased the price of cookies. This was GSSNE's first price change in the last eight years, increasing to \$5.00 for the eight standard varieties and \$6.00 for the gluten-free cookie. Just as our daily costs have continued to increase, costs associated with the cookie program have also gone up. With this new change we were able to increase the amount of proceeds to troops and offer new service unit proceeds to be used for bridging ceremonies, activities, and more!

In 2018, ABC Bakers launched a new platform for managing the Cookie Program called ABC Smart Cookies. This platform continues to be improved upon, and in 2019, they introduced the option for girls to take credit cards through the app on their phones when they deliver cookies to customers!

2019 GSSNE Cookie Program





ABC Bakers also introduced the Gluten-Free Caramel Chocolate Chip cookie. This new chewy, gluten-free cookie has rich caramel, semi-sweet chocolate chips, and a hint of sea salt and are produced in a special gluten-free and peanut free facility. At GSSNE, we sold through the 6,480 packages we ordered for in-person sales within the first week and we sold an additional 386 packages through Direct Ship!

Each year, GSSNE selects a local organization to be the recipient of the annual Cookie Program Community Service Project to teach girls the importance of giving back to the community and to learn more about

other non-profits in the area. Troops can choose to donate a portion of their proceeds to the organization. In 2019, Little Rhody Rescue was chosen to be the recipient. Little Rhody Rescue is a 501(c)3 non-profit dog rescue and quarantine facility located in Rhode Island that strives to find safe homes for underprivileged and neglected dogs. Troops donated \$2,968.30 to this worthy cause!





COOKIE FACTS & FIGURES

PACKAGES SOLD: 671,616

PACKAGES DONATED:

2,316 These were donated to local military

organizations and food banks through

the virtual cookie share feature

in Smart Cookies.

SERVICE UNIT PROCEEDS

\$1,252

for service units to earn service unit proceeds.

camp cookie credits: \$35,204

Money earned by each participating girl can be applied to the cost of GSSNE Day or Overnight Camp-offsetting the cost, and enabling Girl Scouts to power their own adventures.

PACKAGES SOLD ONLINE:

These were sold online and on mobile devices. 6,792 were delivered through Direct Ship, while the remainder were ordered online and delivered by girls in person!

troop proceeds: \$522,311

This money helped support activities, travel, camping experiences, and community take action projects.

соокіе воотня: 1,003

Cookie Booths provide opportunities for girls to spread Girl Scout Cookie Program cheer throughout their community while learning the 5 Essential Skills!

> per girl average: 162

On average, each girl participating in the Cookie Program sold 162 packages of cookies!

In Memory of

We gratefully acknowledge the following individuals who made a donation in memory of someone they have lost.

In memory of Alice Laurenson Karen Del Ponte, Catherine Holloway, Mrs. Richard Tracy, James & Karen Jardine, Anna Cooper Heath, Gerardine Cannon, Esther Katz, Janice S. Howard

In memory of Alice Laurenson's birthday

Beverly R. Smith

In memory of Anita Sullivan Diane and Walter Pelrine

In memory of Bette Vermette Jean Vermette

In memory of Christine Krollman Martha & John Krollman

In memory of Constance Stanley Mary Elizabeth (Betty) Durfee

In memory of Deborah Lynne McMaster Tate Joan H. McMaster

In memory of Doris V. Piatek Carolyn A. Piatek

In memory of Dorothy M. Sherman Anonymous

In memory of Florence Keck Reenie Barrow

In memory of Frank, Elmira & Robert Frank A. Ciccone

In memory of Gay GiblIn Mr. and Mrs. Frank A. Carnevale

In memory of H. Jean Schofield LInda Schofield

In memory of Helen MacColl Dorothy M. Woodcock In memory of Hope Warren Elizabeth S. Warren

In memory of Jean S. HemIngway Mary Elizabeth (Betty) Durfee

In memory of Lila Kahn Mullins Margery E. LeBeau

In memory of Lillian Wante-Gervais Lisa Richard

In memory of Linda LaRoche Shayla LaRoche

In memory of Mary Powers Janice S. Howard

In memory of Mrs. Pauline A. Fontaine Georgette E. Nobrega

In memory of Patricia K. Perry Ann F. Anesta

In memory of Rita Creighton Leslie M. Masterson

In memory of Ruth Dahlgren Nancy J. Marsiglia

In memory of Ruth E. Carlson Carlson's Lodge LLC

In memory of Ruth E. Wood Virginia Caldwell

In memory of Sarah Louise McDermott CatherIne McDermott

In memory of VirgInia "GInny" Moss-Newhall Anonymous, Elizabeth and Dave McNab

In memory of WInifred Kelley Sahagian John and Cynthia Cross

In Honor of

We gratefully acknowledge the following individuals who made a donation to honor a family member or friend.

In honor of Alyson, Cara & Peyton Miller Anne M. SeitsInger

In honor of Betty Destefano Anne E. DeStefano

In honor of the Chicken Sisters Pamela A. Harrop

In honor of Constance Stanley Ms. Sally Erskine

In honor of Deborah Ricci Kathleen MalIn, Sharon Silverman

In honor of Eleanor Ivy Schrag KristIna Schrag

In honor of Ginger Lallo Constance WorthIngton

In honor of Jan Feyler's birthday Janice I. Spence, Barbara R. Carroll, Lois J. Capece

In honor of Judy Eggleston Betsey J. Anderson, Martha Z. LewIn

In honor of Karen Hegeman

Jeff J. Wowkowych

In honor of Karen Whipple Fitzpatrick Ruth B. Whipple

In honor of Leona Ducady Geralyn Ducady

In honor of Mary Lafferty's 100th Birthday Jean M. Vermette

In honor of my granddaughter VirgInia Caldwell

In honor of Representative Teresa Tanzi K. J. Shekar

Leading Women of

The Leading Women of Distinction Awards Breakfast took place on Tuesday October 16, 2018 at Skyline in Providence, RI. Alison Bologna, morning news anchor at NBC WJAR, former GSSNE Leading Women of Distinction honoree, and Founder of Shri Yoga and Shri Service Corp., served as the emcee for this amazing event. Alison is also a proud Girl Scout alum.

Our honorees were identified for modeling the G.I.R.L. spirit of Go-getter, Innovator, Risk-taker and Leader throughout their careers in a multitude of ways and each shared the pathways that they have taken to get where they are today. They are women built of courage, confidence, and character who take the lead in making the world a better place. Below are the names of those that were honored at the 2018 Leading Women of Distinction Awards:

• Mai Donohue Author/Educator

inction

- Daniela Abbott Principal Engineer, Abbott Naval Architects
- Alexandra Curtis RI National Guard, Former Miss Rhode Island
- Deborah Ricci Director of Business Operations, Carousel Industries
- Teresa Tanzi Representative, Rhode Island State House

Cookies & Cocktails

Girl Scouts of Southeastern New England celebrated Cookies and Cocktails on March 7, 2019 at the Crowne Plaza in Warwick, RI.

The evening featured savory hors d'oeuvres, an array of tasty Girl Scout Cookie dessert creations prepared by some of the area's finest chefs, and the opportunity to bid on silent auction items. The evening was once again emceed by the one and only Mario Hilario, NBC WJAR morning news anchor, which was a treat in itself! Guests also heard from our special guest speaker, Gold Award Girl Scout Isabella Marasco from East Greenwich Troop 277.

We'd like to thank the local restaurants and bakeries that participated in this deliciously exciting evening. Participating restaurants and bakers included The Inn at Castle Hill, Coast Guard House, Back 40, Hemenway's Restaurant, Ellie's, and Whisk Me Away Bakery.

Proceeds from Cookies and Cocktails helps to support our many programs including camp, STEM, outreach, and Highest Awards.



Supporters

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The 2019 Supporters list is reflective of fiscal year Oct 1. 2018 – Sept. 30, 2019 and includes the names of those who have made gifts of cash and/or securities within that timeline. This list does not reflect supporters who have purchased tickets to GSSNE events, and/or made silent auction item purchases. Please note, gift-in-kind donations are reflected separately at the end of this report. We have made every effort to correctly identify our supporters. If omissions or discrepancies are noted, please contact Jill Martens at jmartens@gssne.org so we may update our records.

\$20,000 +

Alletta Morris McBean Charitable Trust Amica Companies Foundation The Champlin Foundation The Rhode Island Foundation

\$10,000 - \$19,999

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\$2,500 - \$4,999

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\$1,000 - \$2,499

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\$500 - \$999

Adler Pollock & Sheehan, P.C. Attleboro Lodge of Elks #1014 Beacon Mutual Insurance Company Blue Cross & Blue Shield of Rhode Island Mr. John F. Burton Case Snow Management, Inc. Mary E. and Nathan W. Chace Susan and Roger Cicchini Coca Cola Bottling Company of Northern N.E., Inc. Mrs. Elfriede A. Collis & the late Charles A Collis Martin and Jill Crowlev Mrs. Elizabeth C. Cugini Janice DiPietro **DiSanto Priest Charitable Foundation** Janet A. Feyler Valarie A. Gelb Gilbane Building Co. Colleen Gouveia Moulton Pamela A. Harrop, MD Lee Ann Anderson Hurtubise Innovex Barbara Keefe Lions Club of Westerly Maria Markos Marsh & McLennan Agency LLC Mastercard Microsoft OSP/GAO Rehoboth Lions Club Roofing Concepts, Inc. Rotary Club of East Greenwich Rotary Club of North Attleboro/Plainville Rotary Club of Woonsocket John & Peggy Ruggieri State Street Foundation, Inc. Susan Steiner Barbara and Stephen Williams Women in Leadership Nexus

\$250 - \$499

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\$100 - \$249

Anonymous Sheila J. Acciardo Ms. Colleen Allen Mr. & Mrs. Joseph Amaral Amazon Smile Susan E. Anderson Karin and Jim Aukerman

Donna G and David I Barboza Reenie Barrow Mr. and Mrs. Thomas Barry Daynia Benton Virginia Caldwell Mary and Norm Campbell Gerardine Cannon Mr and Mrs Frank A Carnevale Hui Chen Senator Frank A. Ciccone, III Cvnthia A. Clancv Kathy and Mike Clarkin Community Connections Foundation Katie Davis Dr. Lenore A. DeLucia Mai Donohue Peter and Maryann Drogan Mary Elizabeth (Betty) Durfee Ms Karen M Edwards David Fales Dorienne Farzan GFWC Wampanoag Women's Club Stacy A. Glynn Ms. Sandra L. Hill Janice S. Howard Constance A. Howes Mr. and Mrs. Alan Hubbard Mr. Theodore F. Jakubowski Kiwanis Club of Fall River Elissa and Matt Koskela League of Women Voters of RI Education Fund Cvnthia Lewis Liberty Mutual Insurance Company Mack Law Associates LLC Carrie Maiewski Laura A. Masterson Mr. & Mrs. Norman E. McCulloch, Jr., Trustees, McAdams Charitable Foundation Catherine McDermott Cheryl Merchant

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UNDER \$100

Anonymous Ms. Debra Abeshaus Denise C. Aiken Allstate Insurance Betsey J. Anderson Christina Anderson Debra A. Anderson Mary Anderson Mrs. Ann F. Anesta Kristin Applegate

Brooke Ardito Linda Arruda Christy Ashley Rachel Atwate-Rhodes Suzanne G. Ayvazian and Boze T. Hancock Leslev Azzinaro Reverend Burton Bagby-Grose Teresa Baldwin Paul and Deborah Barandiaran Robert I. Barnwell Alison Benfeito Heather Bentley Sandra Bessacini Anna Bianchi Ashlev E. Biebel Tonya Booth Lisa and Loren Bowe Jessica Bradlev Louie Brilhante Marianne Browchuk Katherine Camara Dana Campbell Buckley Lois J. Capece Carlson's Lodge LLC Katharine Carret Mrs. Barbara R. Carroll Wanda Cavedon Frin Chatham Diane M. Cheever Hongmei Chen Jacqueline A. Chevalier Sarah D. Cholewa Samantha Cicchese Diane J. Cloutier Martin and Elizabeth Cohen Amy Coleman Anna Cooper Heath Emily Coutu Aimee Covino Katherine M. Cowett Ms. Nina S. Crosby

Janice Dallacosta Rujith de Silva Uziel De Souza Karen Del Ponte Stacey Del Ross Shannon Delanev Sonja and Anthony DeStefanis Anne F. DeStefano Javne A. Devol Susan Dewsnap MarvAnn DiDonato Jordan D'Onofrio Geralyn & Larry Ducady Heidi Duggan Heather Duke Ms. Sallv Erskine Tara Esposito Margaret W. Falb Judith D Foltz Giovanni Forcelli Linda S. Forster Suzanne Francis Lindsav Gallo Kathrvn L. Gann, Ph.D. lason Gardner Girl Scouts of the USA Frin Giuliano Amanda Goddard Melissa Grav-Murphy Susan J. Greenhalgh Ms. Janet S. Handford Margaret Harris Lise and Alan Hasegawa Flisabeth Head Rev. Robin Higbie Seychelle Hoffer Catherine Holloway Stefanie Howell **Renee Hughes** Sara Hunter Walter & Dottie Hunter Robert Jadeluca

Margaret Jacobs James & Karen Jardine Glenna Johnson Esther Katz Katie Keeffe Kevin Klyberg Amber Koppen K. Berit Kosterlitz Martha & John Krollman Timothy Kunicki Shayla LaRoche John F. Law Cindy A. Lepore Martha Lewin and Jack Egan Joanne Lewis Lindsav List Mrs. Catherine J. Maguire Nancy Maguire Heath Kathleen Malin Rona Mann Kristen Marques Nancy and Louis Marsiglia Abbie Martin Ticiana Massi Grenga Leslie M. Masterson Tina McCasland Ms. Pamela M. McEleney Andrea McGovern Susan Gerbi-McIlwain Kaitlin McLaughlin Ms. Joan H. McMaster Elizabeth and Dave McNab Edward G. McPherson Maydith Merz Heather E. Miguel Shalom Milani Mr. John W. Miller, Jr. Leah Milne Clodio Monteiro Angela Moore Louise Moore Meridith Mucci

Michael Nault Joyce Neves Nancy Nowak Donna O'Brien Meghan Ollerhead Jamie Orsi Delia Pacia Kelly Paquete Diane and Walter Pelrine Stephanie Pereira Beverly R. Perry Tara Phelps Ms. Carolyn A. Piatek The Pinheiro Family Elizabeth Pirri Dr & Mrs Mark Pochebit Benjamin Quattrucci Anita Rajmane Lvnn Rakowsky Nicole Raposa Theresa Raymond Jeanne Reddy Robin Reed Lisa Richard Ann and Robert Rosenblatt Susan Rowley Richard Rusk Jeffrev Saillant Patricia Sanford Melissa Sardelli Gail Sarli Pamela Scheller Ms. Joanne E. Schenck Kristina & David Schrag Salni Scott Ms. Anne M. Seitsinger Katina L. Shaw Lessa Shear Mrs. Frances Shippee Priscilla Shube & Wayne Rosenberg Jane and Peter Shuman Beverly R. Smith



Nikki Snyder Mrs Carolann R Soder Jennifer Sousa Sandro Sousa Cynthia Speranza Jennifer Spira Stephanie St. Laurent Lauren K. Stone Mary Jo Takach Katharine and Fred Tarasuk The GF Foundation Mrs. Richard Tracv Leslie Tridento Troop 602 Monica Tutko Charlene I. Underhill Maureen Van Herpe

Melisa Verrecchia

Linda and Brad Voelz Victoria and Michael Vona Mr. and Mrs. Robert A. Waddicor Jody Waranis Elizabeth S. Warren Jennifer Watson Jeanne and Brett Waxgiser Mrs. Ruth B. Whipple Ms. Terry L. White Sara Whitehead Anne Wolfe Jeff J. Wowkowych

Employee Giving Programs^{*}

Bank of America Charitable Foundation Citizens Charitable Foundation United Way of Greater Attleboro/Taunton United Way of Greater Fall River, Inc. United Way of Massachusetts Bay and Merrimack United Way of Greater Philadelphia and Southern New Jersey United Way of Rhode Island, Inc. United Way of Southeastern Connecticut, Inc.

Gifts in Kind

\$2,500 - \$4,999 Pam Hyland

\$1,000 - \$2,499

Castle Hill Inn Citizens Bank Jimmy Kimmel Live!

\$500 - \$999

CVS Health Foundation Bethany Mascena Tracy and Gareth Tracy The Preservation Society of Newport County

\$250 - \$499

Alpine Country Club Reenie Barrow Hotel Viking Susan Keller Potowomut Golf Club Providence College Athletics Sir Speedy Providence eLume Marketing, Inc. Sysco

\$100 - \$249

Blue Sky Spaworks Boston Celtics Cumulus Media Group Mai Donohue Nicole Dufresne Elsie Fov Island Moving Company Knit One Ouilt Too Newport Harbor Corporation Not Your Average Joe's Providence Performing Arts Center OSP/GAO **Restore Physical Therapy** RI Comic Con The Crowne Plaza University of Rhode Island Athletics Joseph & Danielle Ward



UNDER \$100

Cheryl Andreson Apponaug Brewing Company Arooga's Back 40 Contemporary Theater Company Dona-Marie Designs Haven Fitness Laughing Elephant Launch Trampoline Park LLC Leyden Farm Vineyard & Winery Luigi's Restaurant & Gourmet Express Magic Nails Miriam E. Montag Mulligan's Island Golf & Entertainment New England Aquarium Newport Vineyards Richard's Pub

Ritrovo Pub & Grille Salt Cycle Studio Seven Stars Bakery Sin Smokey Bones Stars Nails & Spa Team One Newport The Right Touch Day Spa Thorpe's Wines & Spirits Three Sisters Trader Joe's Trattoria Romana Whalers Brewing Company Connie Worthington and Terry Tullis



PLANNED Givings

A GIFT THAT LASTS A LIFETIME

The Juliette Gordon Low Society—GSSNE's Planned Giving Society—was established to thank and honor individuals who choose to make Girl Scouts a beneficiary in their estate plans.

Our council is grateful for the thoughtfulness of the following individuals:

Carroll S. Adams Susan E. Anderson Stefanie Argus Nancy Armstrong Karin N. Aukerman Barbara J. Barber Grace M. Donnelly Mary E. Durfee Betty P. Faella Barbara J. Feyler Elsie J. Foy Martha M. Frutchey Michele A. Gariepy Pamela Grills Stein William R. Howard Pam Hyland Margery E. LeBeau Anne K. Meeker Miriam E. Montag Diane L. Pelrine Lianne C. Pinheiro Terri Pitt Elizabeth C. Rowland Frances M. Tallman* Kristin E. Scribner Barbara C. Smith Susan Steiner Barbara M. Wallace

GIRL SCOUT MOVEMENT-WIDE CHALLENGE PLANNED GIFTS

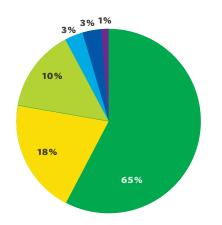
Erik & Eva Andersen Dianne Belk & Lawrence Calder

2019 Financials

INCOME

ALL FUNDS

Product Sales (net)	\$2,185,722	65%
Camp & Program Fees	\$603,872	18%
Philanthropy	\$340,727	10%
Interest & Dividends	\$85,523	3%
 Girl Scout Shops (net) 	\$85,922	3%
 Other 	\$47,755	1%
Subtotal:	\$3,349,521	



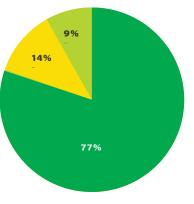
Realized & Unrealized Gain onInvestment Transactions (net)\$75,628Increase in Valueof Trust Assets\$1,431

TOTAL:



Program Services \$2,842,249 77%

TOTAL:	\$:	3,	6	6	4	,7	6	7
Fundraising					\$319	9,588	1	9%
Managemen	t & C	Gene	eral	Ş	\$502	2,930	1	4%
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MEMBERSHIP STATISTICS

5,714

2,202

Adult members

551

Lifetime members

\$585

Cost of providing a year of Girl Scouting to one girl



G.I.R.L.

At GSSNE we believe in the power of G.I.R.L. (Go-getter, Innovator, Risk-taker, and Leader)[™].

Girl Scouts are groundbreakers—they're changing their communities, and they are ready to take on the world!

Your ongoing support and dedication to Girl Scouting enables Girl Scouts of Southeastern New England to continue offering girl-led opportunities to ALL girls!

We greatly appreciate your commitment to building girls of courage, confidence, and character, who make the world a better place.

Continue supporting Girl Scouts for present and future generations. Make a gift using the enclosed envelope, visit www.gssne.org/donate or call 401-331-4500 to learn how you can help a G.I.R.L. today!

GIRL SCOUT MISSION

Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.

GIRL SCOUT PROMISE

On my honor, I will try: To serve God and my country, To help people at all times, And to live by the Girl Scout Law.

GIRL SCOUT LAW

I will do my best to be honest and fair, friendly and helpful, considerate and caring, courageous and strong, and responsible for what I say and do, and to respect myself and others, respect authority, use resources wisely, make the world a better place, and be a sister to every Girl Scout.